

MERGERS & ACQUISITIONS

Kimberly Petillo-Décossard of Cahill Gordon named to 2020 Most Influential Women in Mid-Market M&A

By Mary Kathleen Flynn
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What's new?

In 2019, we identified our middle-market corporate practice as ripe for expansion. We felt we could deliver value to companies and private equity firms in the space, building on our strong debt practice and track record with complex M&A and governance structures. But expansion can create risk. We met the challenge by assembling a versatile team of home-grown **Cahill** lawyers who deliver guidance grounded in a commercial approach. Our efforts paid off: We've nearly doubled this practice's revenue year-over-year and we unexpectedly, but happily, attracted family offices and growth equity companies and investors.

How are you advancing the state of women?

I was invited to join **ACG New York's Women of Leadership** committee. We host the **Women of Leadership Summit** in January and right now we're working to grow the event. Recently, I joined the **Dean's Leadership Council**, and then the Board of Trustees, at my alma mater, **Albany Law School**. We are working to establish the Women's Leadership Initiative, which will offer professional development and mentoring to both women students and graduates, creating a network of support and advice to advance their careers. We're also designing a fellows program for current students.